



**Certified Senior Housing Professional
Mentorship Agreement**

I, _____, as a graduate of **Success in Seniors Real Estate** and the **Seniors Real Estate Institute (SREI)** having completed the post-course requirements for earning the Certified Senior Housing Professional (CSHP) designation, have enlisted the support of a qualified mentor to assist in the completion of all sales involving mature clients until such time I have completed a minimum of **10 transactions** (closed sales). I agree to consult with my designated mentor in all transactions involving a senior adult client until such time I meet the CSHP production requirements, in particular:

- Understanding local market conditions
- Comparative Market Analysis (CMA) preparation
- Accuracy of MLS data entry
- Seller estimate of expenses/Buyer estimate of expenses
- Strategic marketing
- Contract negotiations
- Inspection reports and appraisal reviews
- Closing documents and settlement statement reviews

I certify that my designated mentor is a licensed residential real estate associate or broker (in the state where I practice) and has 5 or more years of experience in residential real estate sales, having completed a minimum of 100 closed real estate sales transactions.

Mentor Name: _____	Website: _____
Company name: _____	Broker: _____
Email address: _____	Phone: _____
Licensed sales agent since: _____	Total (approx.) closed sales: _____
By signing below, I am certifying that my stated production information is accurate and that I have entered into an agreement with CSHP applicant, _____ to provide support and mentorship for sales involving senior adult clients.	
_____ Mentor Signature	_____ Date

CSHP Applicant Name/Signature

Date